

Stephan Billinger

Education and Academic Employments

- Ph.D. in Business Administration (Dr. oec.), University of St.Gallen
- Post-Doctoral Research Fellow, London Business School

Selected Publications

- Billinger, S., Srikanth, K., Stieglitz, N., Schumacher, T. 2021. Exploration and exploitation in complex search tasks: How feedback influences whether and where human agents search. *Strategic Management Journal*, Volume 42, Issue 2, pp.361-385
- Billinger, S., Rosenbaum, S.M. 2019. Discretionary mechanisms and cooperation in hierarchies: An experimental study. *Journal of Economic Psychology*, 74, 02193
- Billinger, S., Workiewicz, M. 2019. Fading hierarchies and the emergence of new forms of organization. *Journal of Organization Design*, Volume 8, Issue 1, pp.1-6
- Dobrajska, M., Billinger, S., Karim, S. 2015. Delegation within hierarchies: How information processing and knowledge characteristics influence the allocation of formal and real decision authority. Forthcoming in *Organization Science*.
- Rosenbaum, S.M., Billinger, S., & Stieglitz, N. 2014. Let's be honest: A review of experimental evidence of honesty and truth-telling. *Journal of Economic Psychology* 45, pp. 181-196.
- Billinger, S.; Stieglitz, N.; Schumacher, T. 2014. Search on a rugged landscape: An experimental study. *Organization Science* 25(1), pp. 93-108.
- Rosenbaum, S.M.; Billinger, S.; Stieglitz, N. 2012. Safeguarding common-pool resources in transition economies. Experimental evidence from Central Asia. *Journal of Development Studies* 48(11), pp. 1683-1697.
- Rosenbaum, S.M.; Billinger, S.; Stieglitz, N.; Djumanov, A.; Atykhanov, Y. 2012. Market economies and pro-social behavior: Experimental evidence from Central Asia. *Journal of Socio-Economics* 41(1), pp. 64-71.
- Jacobides, M.G.; Billinger, S. 2006 Designing the boundaries of the firm: From "make, buy or ally" to the dynamic benefits of vertical architecture. *Organization Science* 17(2), pp.249-261.